



BIHAR VIKAS MISSION

(Under Cabinet Secretariat Department, Government of Bihar)
Bihar State Building Construction Corporation campus,
Hospital Road, Rajvanshi Nagar, Patna – 800023
Telephone No – 0612-2285262

Memo. No.: BVM / (Proc)-23/19-1653

Date: 22/11/19

Important Notice

Result of the Pre-Qualification Evaluation of the bids submitted in response to RFE Ref No.: BVM/2019-20/HR-01 dated 10-Oct-2019

Bihar Vikas Mission has published RFE Ref. No. – BVM/2019-20/HR-01 dated 10-Oct-2019 regarding Request for proposal for “Empanelment of Recruitment Agency” for hiring manpower at Bihar Vikas Mission. The schedule of events under section 4 of the tender document was revised vide corrigendum-1 (Memo No. BVM/(Pro)-23/19(P.F.-01)-1603 dated 22-10-2019.

As per the revised schedule of events, the bid opening was held at 11:00 AM on 19th Nov-19 and pre-qualification proposal in the bids were evaluated as per the criteria mentioned under section 5.4 – Pre-Qualification Evaluation Criteria of the tender document. Proceedings of the meeting of the Tender Evaluation Committee held on 19th Nov-19 is enclosed with this memo.

Chief General Manager

Proceeding of the Tender Evaluation Committee (TEC) Meeting held on 19th Nov'2019

The tender RFE No.: BVM/2019-20/HR/01 for **Empanelment of Recruitment Agency for hiring manpower at Bihar Vikas Mission** was published on 10th Oct-2019 with due date for submission of Bid on 05 Nov-2019 subsequently extended to 14th Nov 2019 vide corrigendum-1 vide Memo No. BVM/(Pro)-23/19(P.F.-01)-1603 dated 22-10-2019.

A total of 4 (Four) Bids were received within due date for submission of the bid. List of the bidders from which the bids were received are as follows:

1. M/s. Outworks Solutions Pvt Ltd.
2. M/s. S.A Tech Software India Pvt Ltd.
3. M/s. Scalene Works People solution LLP
4. M/s. Quess Corp Ltd.

As per schedule of events mentioned in above corrigendum, Bid opening meeting was held at 11:00 AM on 19th Nov 2019 in presence of the member of the TEC and representatives of the bidders.

Attendance – As per records.

Following authorized representatives were present during pre bid opening.

Sl. No.	Bidders	Representatives
1	M/s. Outworks Solutions Pvt Ltd.	Mr. Kumar Harsh
2	M/s. S.A Tech Software India Pvt Ltd.	Mr. Rishabh Priyadarshi
3	M/s. Quess Corp Ltd	Mr. Ashish Ranjan
4	M/s. Scalene Works People solution LLP	No representative present

Members of the Tender Finalization Committee are:

1. Member Secretary - Chairman
2. Chief General Manager, BVM - Member
3. Internal Financial Advisor, Cabinet Secretariat Department, Bihar (Patna) – Member
4. Representative of GAD, GoB (Vijay Shankar Tiwari, Assistant Internal Financial Advisor) - Member
5. General Manager – Legal & Procurement, BVM – Member
6. General Manager – HR & IT, BVM – Member
7. General Manager – Finance & Accounts, BVM – Member
8. Shree Premankur Bhattacharjee, HR & Recruitment Expert, BVM – Member
9. Shree Anant Bibhore, Management Associate, BVM – Member
10. Smt Jyoti Bala, Management Associate, BVM – Member
11. Shree Kumar Sourabh- HR Manager, BVM – Member
12. Shree P. Ramesh, Procurement Manager, BVM – Member
13. Shree Dharam Kumar, Finance Manager, BVM – Member
14. Shree Ranjan Prasad, Management Associate, BVM – Special Invitee Member

Opening of Bids

Signature of the authorized representative of bidders present and members of the TEC were obtained on the all the sealed envelopes before opening of the bids.

During opening of bids, it was found that technical proposal of two bidders – i) M/s Quess Corp Ltd and ii) M/s Outworks Solutions Pvt Ltd. – were kept together with their respective pre-qualification proposals. Such Technical Proposals were sealed immediately in separate envelopes in presence of the representative of bidders and members of the TEC.

Pre-Qualification Evaluation

The Bids were evaluated by the TEC in line with the Section 5.4 – Pre-qualification Evaluation Criteria (page 12) of the tender document. Findings of the TEC are enclosed with this proceeding as Annexure 1-4. Based on the findings, the deficiencies identified in the bids w.r.t. the evaluation criteria and decision of the TEC is listed below:

1. M/s. Outworks Solutions Pvt Ltd. (Annexure – 1)

Sl. No.	Relevant Section of the Pre-Qualification Evaluation Criteria 5.4 (Page 12-13)	Criteria	Findings of the TEC
i)	1	Bank Draft of Rs 3,00,000 (Rs Three Lakh only)	Instead of Demand Draft, the Agency has submitted MSEs Udyog Aadhar Registration Certificate, Udyog Aadhar Number - UP28E0010446. As per <u>Public Procurement Policy for Micro and Small Enterprises (MSEs) Order 2012</u> (Gazette Notification on 26 th March 2012) - Tender sets free of cost and exemption from payment of earnest money to registered MSEs. Accordingly submission is accepted.
ii)	1	Affidavit from Authorised Signatory	The affidavit submitted is in name of Parvez Alam but the same has been signed by Shikhar Varshney, a different person. Hence the document submitted is deficient.
iii)	2	Operational in India for a minimum period of 5 years	Supporting documents for 4 years out of 5 years were submitted in the bid document. Hence the document submitted is deficient.
iv)	3	Copy of audited financial results for last three declared financial years of recruitment revenue is to be attached, certified by	Annual revenue is mentioned for FY 15-16, FY 16-17, and FY 17-18. Details for FY 15-16 was not sought for in the bid and Annual Revenue for FY 18-19 (required as per the bid) is not mentioned in the document provided.

		the auditor. (Refer Form 2)	Also the document is not in line with form 2; In the certificate provided - "professional fees from pure-play recruitment" has been replaced with "supply of manpower services". Hence the document submitted is deficient.
v)	4	Copy of Work Order / Copy of Payment order / Engagement Letter (clearly establishing work undertaken in all 5 years)	Document in support of experience of 5 years in line of business of recruitment (required as per the bid) has been provided.
		Supporting document regarding employee strength / annual revenue / project value such as client certification / webpage copy certified by Bidder	Supporting documents (required as per the bid) regarding client employee strength / annual revenue / project value for any of the work undertaken, has not been submitted. Hence the document submitted is deficient.
vi)	6	The bidder should have a minimum of 20 full time employees - Self-certificate from authorised signatory	The form-4 certificate has not been submitted as per the format provided in the bid document.
			Hence the document submitted is deficient.
vii)	7	Details of Authorised Signatory.	No document provided.

Decision on the bid submitted by M/s. Outworks Solutions Pvt Ltd.

In light of the above mentioned deficiencies and non-submission of requisite documents in the proposal submitted by M/s. Outworks Solutions Pvt Ltd., the pre-qualification proposal is being rejected as per the clause 5. Evaluation Criteria 5.1 General Guidelines (Page No. 10) of the tender document, "Non-submission of requisite supporting documents / documentary evidence would lead to rejection of the proposal".

2. M/s. S.A Tech Software India Pvt Ltd. (Annexure – 2)

Sl. No.	Relevant Section of the Pre-Qualification Evaluation Criteria 5.4 (Page 12-13)	Criteria	Findings of the TEC
i)	4	Copy of Work Order / Copy of Payment order / Engagement Letter (clearly establishing work undertaken in all 5 years) Supporting document regarding employee strength / annual revenue / project value such as	Experience of providing recruitment services can be established only for 2 years. No Supporting document provided regarding client employee strength / annual revenue / project value for any of the work undertaken except for BRLPS (FY 2018-19). Hence the document submitted is deficient.

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		client certification / webpage copy certified by Bidder	
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Decision on the bid submitted by M/s. S.A Tech Software India Pvt Ltd.

In light of the above mentioned deficiency in the proposal submitted by M/s. S.A. Tech Software India Pvt. Ltd., the pre-qualification proposal is being rejected as per the clause 5. Evaluation Criteria 5.1 General Guidelines (Page No. 10) of the tender document, "Non-submission of requisite supporting documents / documentary evidence would lead to rejection of the proposal".

3. Quess Corp Ltd. (Annexure – 3)

Sl. No.	Relevant Section of the Pre-Qualification Evaluation Criteria 5.4 (Page 12-13)	Criteria	Findings of the TEC
i)	2	Please attach details as per Format in Form 1	Mr. Rahul Banerjee, Head - Corporate Affairs has been mentioned as Authorized Signatory where as the Form 1, Enclosure 3 as well as all the pages has been signed by Vanita Singhal, VP - Selection and Recruitment. Also the affidavit has been signed by Vanita Singhal. Hence the document submitted is deficient.
ii)	3	Copy of audited financial results for last three declared financial years of recruitment revenue is to be attached, certified by the auditor. (Refer Form 2)	The Document is signed by Vanita Singhal, VP - Selection & Recruitment and not certified by the Auditor, as required. Hence the document submitted is deficient.
iii)	5	Copy of Work Order / Copy of Payment order / Engagement Letter (clearly establishing work undertaken in all 5 years) Supporting document regarding employee strength / annual revenue / project value such as client certification / webpage copy certified by Bidder	Document in support of experience in line of recruitment business has been provided for more than 5 years. However, Supporting document regarding <u>client employee strength / annual revenue / project value</u> has been provided for 4 years only. For experience related to APTSL (FY 14-15) no such documents has been provided. For experience related to IDBI (FY 16-17), client size is not clear from the documents provided. Hence the document submitted is deficient.

Handwritten signatures and initials:
 Kumar Jyoti
 Ansh
 P. K. J.
 Jais
 Ranjan
 P. K. J.
 P. K. J.
 P. K. J.
 P. K. J.

iv)	6	The bidder should have a minimum of 20 full time employees - Self-certificate from authorised signatory	The form-4 certificate has not been submitted as per the format provided in the bid document. Hence the document submitted is deficient.
v)	7	Details of Authorised Signatory.	No document submitted regarding authorizing an official. Hence the document submitted is deficient.

Decision on the bid submitted by M/s. Quess Corp Ltd.

In light of the above mentioned deficiencies and non-submission of requisite documents in the proposal submitted by M/s. Quess Corp Ltd., the pre-qualification proposal is being rejected as per the clause 5. Evaluation Criteria 5.1 General Guidelines (Page No. 10) of the tender document, "Non-submission of requisite supporting documents / documentary evidence would lead to rejection of the proposal".

4. M/s. Scalene Works People solution LLP (Annexure – 4)

Sl. No.	Relevant Section of the Pre-Qualification Evaluation Criteria 5.4 (Page 12-13)	Criteria	Findings of the TEC
i)	1	Affidavit from Authorised Signatory	Not submitted.
ii)	5	Copy of Work Order / Copy of Payment order / Engagement Letter (clearly establishing work undertaken in all 5 years) Supporting document regarding employee strength / annual revenue / project value such as client certification / webpage copy certified by Bidder	No document submitted with the pre-qualification proposal document. However, in the CD submitted, the documents have been submitted. FY 2014-15, 2015-16, 2016-17 - Documents are for third party services and payment towards training for processors and content road map creation. A page listing link of some companies has been provided, however no supporting document provided regarding client employee strength / annual revenue / project value for any of the work undertaken. Hence the document submitted is deficient.

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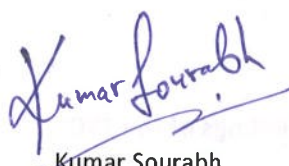
iii)	6	The bidder should have a minimum of 20 full time employees - Self-certificate from authorised signatory	In the declaration, it is mentioned that 250 full time employees are on Bidder's payroll in India for more than 6 months; however list of only 2 employees submitted out of which 1 has worked for less than 6 months as required in form 4 in the bid. Details of 20 employees as required in form 4, is not mentioned. Hence the document submitted is deficient.
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Decision on the bid submitted by M/s. Scalene Works People solution LLP

In light of the above mentioned deficiencies and non-submission of requisite documents in the proposal submitted by M/s Scalene Works People solution LLP, the pre-qualification proposal is being rejected as per the clause 5. Evaluation Criteria 5.1 General Guidelines (Page No. 10) of the tender document, "Non-submission of requisite supporting documents / documentary evidence would lead to rejection of the proposal".

Conclusion: In view of the above, none of the bids have qualified in the pre-qualification evaluation.


Dharam Kumar
Finance Manager


Kumar Sourabh
HR Manager


P. Ramesh
Procurement Manager


Ranjan Prasad
Management Associate


Jyoti Bala
Management Associate


Anant Bibhore
Management Associate


Premankur Bhattacharjee
HR & Recruitment Expert


GM (Finance & Accounts)
BVM


GM (HR & IT)
BVM


GM (Legal & Procurement)
BVM


Assistant Internal Financial Advisor
Representative of GAD, Govt. of Bihar


Internal Financial Advisor
Cabinet Secretariat Department, Bihar


Chief General Manager
BVM


Member Secretary
BVM
19/11

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Name of Bidder		M/s. - Outworks Solutions Pvt. Ltd. (Annexure - 1)				
S. No.	Pre-qualification requirement	Documentary evidence required	Document Submitted (YES / NO)	Page No.	Details of the Document Submitted	Remark
1	Earnest Money Deposit	Bank Draft of Rs 3,00,000 (Rs Three Lakh only) in favour of BIHAR VIKAS MISSION	--	6	Instead of Demand Draft, the Agency has submitted MSEs Udyog Aadhar Registration Certificate, Udyog Aadhar Number - UP28E0010446	As per the Bid document, exemption from submitting EMD for MSEs was not mentioned. However, as per Public Procurement Policy for Micro and Small Enterprises (MSEs) Order 2012 - Tender sets free of cost and exemption from payment of earnest money to registered MSEs.
	Affidavit	Affidavit from Authorised Signatory (Refer Enclosure 3 for affidavit format) on Rs. 100 stamp paper	YES	7-8	As per format - YES On Rs 100 Stamp Paper - YES	The affidavit submitted is in name of Parvez Alam but the same has been signed by Shikhar Varshney, a different person.
2	The bidder should be registered in India under the Indian Companies Act 1956 or a registered Partnership Firm or a registered Limited Liability Partnership firm (LLP) and should be operational in India for a minimum period of 5 years within last 7 years.	a) Copy of Certificate of Incorporation / registration from Registrar of Companies or appropriate authority to be attached.	YES	13	Date of Registration: 19-08-2011 (certificate of registration of company law board order for change of state) CIN or Registration No. - U72200UP2003PTC046783	ok
		b) Financial Statement / Service Tax return / GST return / Income tax return for the years in operation, certified by Auditor.	YES	14-21	FY 2014-15 - Audited Balance Sheet and P&L statement for FY 15-16 and FY 14-15, dated 19-Aug-2016, Page No. 17-18 FY 2015-16 - Indian IT Return Acknowledgement for AY 2016-17, Page No. 14 FY 2016-17 - Indian IT Return Acknowledgement for AY 2017-18, Page No. 15. Balance Sheet and P&L statement for FY 2015-16 & 2016-17, Page No. - 19-20. FY 2017-18 - Indian IT Return Acknowledgement for AY 2018-19, Page No. 16. Balance Sheet for FY 2017-18, Page No. - 21. FY 2018-19 - No document found. Whether 5 years in operation in India - NO.	No document found for operational business in FY18-19.
		c) Please attach details as per Format in Form 1	YES	23	As per format (Yes/No) - YES	ok

Kumar Jaiswal

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B.S.G

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Rajesh Kumar

Anshu

Rajesh

Rajesh

Rajesh

Rajesh

Rajesh

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Name of Bidder		M/s. - Outworks Solutions Pvt. Ltd. (Annexure - 1)				
S. No.	Pre-qualification requirement	Documentary evidence required	Document Submitted (YES / NO)	Page No.	Details of the Document Submitted	Remark
3	The bidder should have minimum annual revenue of <u>Rupees 5 Crores</u> from <u>Recruitment</u> during each of the last three declared financial years. (FY 2016-17, 2017-18, 2018-19)	Copy of audited financial results for last three declared financial years of recruitment revenue is to be attached, certified by the auditor. (Refer Form 2)	NO	24	Annual turnover from supply of manpower services FY 2018-19 - Not Mentioned FY 2017-18 - Rs 10.20 Cr FY 2016-17 - Rs 6.16 Cr FY 2015-16 - Rs 4.19 Cr	Annual revenue is mentioned for FY 15-16, FY 16-17, and FY 17-18. Details for FY 15-16 was not sought for in the bid and Annual Revenue for FY 18-19 (required as per the bid) is not mentioned in the document provided. Also the document is not in line with form 2; In the certificate provided - "professional fees from pure-play recruitment" has been replaced with "supply of manpower services".
4	The bidder should be registered with relevant authorities required for its conduct of business.	Copy of the following documents to be submitted by the bidder:				
		PAN	YES	27	PAN - AAACO6046D	ok
		GST Registration	YES	25	GST - 09AAACO6046D1ZK	ok
		E.P.F. Registration and / or E.S.I. Registration	YES	28	ESIC - Code No. 67-39682101	The Attached document is not clear and legible.

Kumar Jayash
[Signature]

[Signature]

Rajesh

[Signature]

Anand

[Signature]

[Signature]

[Signature]

[Signature]

[Signature]

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Name of Bidder		M/s. - Outworks Solutions Pvt. Ltd. (Annexure - 1)				
S. No.	Qualification requirement	Documentary evidence required	Document Submitted (YES / NO)	Page No.	Details of the Document Submitted	Remark
5	The bidder should be in the <u>line of business for minimum period of 5 years.</u> The bidder should possess experience of providing end-to-end recruitment services (in India) for equivalent similar positions. Size of such client organisation should be minimum of 3000 employee and / or annual revenue / project value of at least 500 crore	Copy of Work Order / Copy of Payment order / Engagement Letter (clearly establishing work undertaken in all 5 years) Supporting document regarding employee strength / annual revenue / project value such as client certification / webpage copy certified by Bidder	YES	29-64	FY 2013-14 Service Agreement (Page No. 29-32) with Accenture Services Pvt. Ltd. dated 30th Dec-2013, effective date - 01st Jan-2014. Scope of Work under Annexure A (Page 33-34) FY 2014-15, FY 2015-16, FY 2016-17, FY 2017-18 - Service Agreement (43-58) with Reliance Corporate IT Park Limited, effective date - <u>18th Sept-15</u>. Under Sr. No. 03 (Page no. 43) - The term of this agreement shall begin from the effective date and shall continue upto 05 years from successful acceptance. Annexure D - Statement of Work (Page 57-58) - User ID & Access Management, Resource Deployment and Management for Server Support Operations and Telecom Business Operations - Manage Server Support Operations (Database / System / Network Administrators etc.) and Telecom Business Operations resource (Application Support, Incident Manager etc.) Work Order issued dated 5th Nov-19 (Page No. 59), Work Order issued dated 22nd May-19 (Page No. 60) Details of Manpower - Snapshot of Project Resource Management System of Reliance Industries Limited (Page no. 61) with status - active and vendor name as "Outworks Solutions Pvt Ltd". FY 2018-19 - Agreement (Page No. 35-42) with CRISIL dated 29th Nov-19 (also effective date under clause 6.1, page no. 39). Roles and Responsibilities under clause 2.1 of the agreement (page no. 36).	Documents in support of experience of 5 years in line of business of recruitment (required as per the bid) has been provided. Supporting documents (required as per the bid) regarding <u>client employee strength / annual revenue / project value</u> for any of the work undertaken, has not been submitted.
6	The bidder should have a minimum of 20 full time employees (Recruitment Consultants) on its payroll in India.	Self-certificate from authorised signatory (Refer Form 4)	YES	65-66	List of 45 Full-time employees submitted out of 16 have worked for less than 6 months as required in form 4 in the bid.	The form-4 certificate has not been submitted as per the format provided in the bid document.
7	Details of Authorised Signatory	Certified copy of the extract of the resolution of their Board, authenticated by Company Secretary, authorizing an official or officials of the company or a Power of Attorney copy to submit bid(s), discuss, sign agreements /contracts with BVM.	NO	--	--	No document submitted regarding authorizing an official.

Name of Bidder		M/s. SA Tech Software India Pvt. Ltd. (Annexure - 2)				
S. No.	Pre-qualification requirement	Documentary evidence required	Document Submitted (YES / NO)	Page No.	Details of the Document Submitted	Remark
1	Earnest Money Deposit	Bank Draft of Rs 3,00,000 (Rs Three Lakh only) in favour of BIHAR VIKAS MISSION	YES	In Separate Envelope	DD No. - 511409, ICICI Bank Date of Issue - 14-11-2019	ok
	Affidavit	Affidavit from Authorised Signatory (Refer Enclosure 3 for affidavit format) on Rs. 100 stamp paper	YES	4-6	As per format - YES On Rs 100 Stamp Paper - YES	ok
2	The bidder should be registered in India under the Indian Companies Act 1956 or a registered Partnership Firm or a registered Limited Liability Partnership firm (LLP) and should be operational in India for a minimum period of 5 years within last 7 years.	a) Copy of Certificate of Incorporation / registration from Registrar of Companies or appropriate authority to be attached.	YES	7-8	Date of Registration: 01-11-2012 CIN or Registration No. - U72900PN2012FTC145261	ok
		b) Financial Statement / Service Tax return / GST return / Income tax return for the years in operation, certified by Auditor.	YES	15-25	FY 2014-15 - P&L, Balance Sheet and Cash Flow statement for the year ended 31st March 2016 - Page No. - 15-17 FY 2015-16 - P&L, Balance Sheet and Cash Flow statement for the year ended 31st March 2016 - Page No. - 15-17 FY 2016-17 - P&L and Balance Sheet statement for the year ended 31st March 2018 - Page No. - 18-19 FY 2017-18 - P&L and Balance Sheet statement for the year ended 31st March 2018 - Page No. - 18-19 FY 2018-19 P&L, Balance Sheet and cash flow statement for the year ended 31st March 2019 - Page No. - 20-25 Whether 5 years in operation in India - YES	ok
		c) Please attach details as per Format in Form 1	YES	13	As per format (Yes/No) - YES	ok

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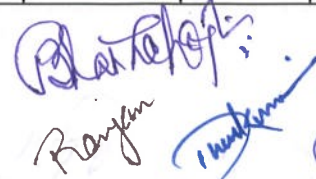
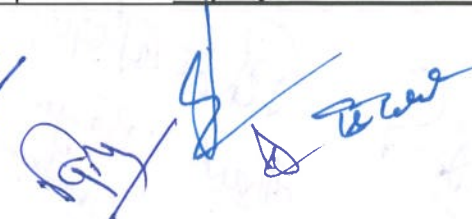
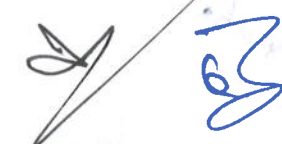
Rajesh Kumar

Rajesh Kumar

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Name of Bidder		M/s. SA Tech Software India Pvt. Ltd. (Annexure - 2)				
S. No.	Pre-qualification requirement	Documentary evidence required	Document Submitted (YES / NO)	Page No.	Details of the Document Submitted	Remark
3	The bidder should have minimum annual revenue of <u>Rupees 5 Crores</u> from <u>Recruitment</u> during each of the last three declared financial years. (FY 2016-17, 2017-18, 2018-19)	Copy of audited financial results for last three declared financial years of recruitment revenue is to be attached, certified by the auditor. (Refer Form 2)	YES	26	FY 2018-19 - Rs 36.57 Cr FY 2017-18 - Rs 31.25 Cr FY 2016-17 - Rs 24.99 Cr	ok
4	The bidder should be registered with relevant authorities required for its conduct of business.	Copy of the following documents to be submitted by the bidder:				
		PAN	YES	29	PAN - AASCS2449E	ok
		GST Registration	YES	28	GST - 27AASCS2449E1Z1	ok
		E.P.F. Registration and / or E.S.I. Registration	YES	30-32	ESIC - Code No. 33000539660001099	ok
5	The bidder should be <u>in the line of business for minimum period of 5 years.</u> The bidder should possess experience of providing end-to-end recruitment services (in India) for equivalent similar positions. Size of such client organisation should be minimum of 3000 employee and / or annual revenue / project value of at least 500 crore.	Copy of Work Order / Copy of Payment order / Engagement Letter (clearly establishing work undertaken in all 5 years) <i>Supporting document regarding employee strength / annual revenue / project value such as client certification / webpage copy certified by Bidder</i>	YES	35-42	FY 2018-19 Form of Contract (Page No. 35) for "Hiring of Agency for Manpower Recruitment in BRLPS" dated 31-12-2018. Certification regarding 8000+ employess in BRLPS (Page no. 34) FY 2019-20 BSEIDC - work order dated 27-09-2019 for "Updating Reservation Roster". Mahindra and Mahindra Ltd - Payment Advice dated 17-10-2019 - <u>Scope of service not mentioned.</u> NTT Data - Payment advice note dated 17-10-2019 - <u>Scope of service not mentioned.</u> HSBC - Payment Advice dated 11-10-2019 - <u>Scope of Service not mentioned.</u> Whirlpool - Payment Doc dated 11-07-2019 and 12-08-2019 - <u>Scope of service not mentioned</u>	Experience of providing recruitment services can be established only for 2 years. No Supporting document provided regarding client employee strength / annual revenue / project value for any of the work undertaken except for BRLPS.



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Name of Bidder		M/s. SA Tech Software India Pvt. Ltd. (Annexure - 2)				
S. No.	Pre-qualification requirement	Documentary evidence required	Document Submitted (YES / NO)	Page No.	Details of the Document Submitted	Remark
6	The bidder should have a minimum of 20 full time employees (Recruitment Consultants) on its payroll in India.	Self-certificate from authorised signatory (Refer Form 4)	YES	43-44	List of 56 full-time employee submitted	ok
7	Details of Authorised Signatory	Certified copy of the extract of the resolution of their Board, authenticated by Company Secretary, authorizing an official or officials of the company or a Power of Attorney copy to submit bid(s), discuss, sign agreements /contracts with BVM.	YES	46	Authorization letter from Director.	ok

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Name of Bidder		M/s. - Quess Corp Ltd (Annexure - 3)				
S. No.	Qualification requirement	Documentary evidence required	Document Submitted (YES / NO)	Page No.	Details of the Document Submitted	Remark
1	Earnest Money Deposit	Bank Draft of Rs 3,00,000 (Rs Three Lakh only) in favour of BIHAR VIKAS MISSION	YES	In Separate Envelope	DD No. - 007298, Axis Bank Date of Issue - 11-11-2019	ok
	Affidavit	Affidavit from Authorised Signatory (Refer Enclosure 3 for affidavit format) on Rs. 100 stamp paper	YES	85-86	As per format - YES On Rs 100 Stamp Paper - YES	ok
2	The bidder should be registered in India under the Indian Companies Act 1956 or a registered Partnership Firm or a registered Limited Liability Partnership firm (LLP) and should be operational in India for a minimum period of 5 years within last 7 years.	a) Copy of Certificate of Incorporation / registration from Registrar of Companies or appropriate authority to be attached.	YES	10-13	Date of Registration: 19-09-2007 as <u>IRIS Human Capital Solutions Private Limited</u> CIN or Registration No. - U74140KA2007PTC043909 Date of Registration: 15-10-2007; Name changed to <u>IKYA Human Capital Solutions Private Limited</u> CIN or Registration No. - U74140KA2007PTC043909 Date of Registration: 02-07-2013; Name changed to <u>IKYA Human Capital Solutions Limited</u> CIN or Registration No. - U74140KA2007PLC043909 Date of Registration: 02-01-2015; Name changed to <u>Quess Corp Ltd</u> CIN or Registration No. - U74140KA2007PLC043909	ok
		b) Financial Statement / Service Tax return / GST return / Income tax return for the years in operation, certified by Auditor.	YES	23-27	FY 2014-15 - Balance sheet dated 17-May-16; Page No. - 23 FY 2015-16 - Balance sheet and P&L statement dated 16-May-17; Page No. - 24-25 FY 2016-17 - Balance sheet and P&L statement dated 16-May-17; Page No. - 24-25 FY 2017-18 - Balance sheet and P&L statement dated 22-May-19; Page No. - 26-27 FY 2018-19 - Balance sheet and P&L statement dated 22-May-19; Page No. - 26-27 Whether 5 years in operation in India - YES	ok
		c) Please attach details as per Format in Form 1	YES	5	As per format (Yes/No) - YES	Mr. Rahul Banerjee, Head - Corporate Affairs has been mentioned as Authorized Signatory where as the Form 1, Enclosure 3 as well as all the pages has been signed by Vanita Singhal, VP - Selection and Recruitment. Also the affidavit has been signed by Vanita Singhal.
3	The bidder should have minimum annual revenue of <u>Rupees 5 Crores</u> from <u>Recruitment</u> during each of the last three declared financial years. (FY 2016-17, 2017-18, 2018-19)	Copy of audited financial results for last three declared financial years of recruitment revenue is to be attached, certified by the auditor. (Refer Form 2)	YES	21	FY 2018-19 - Rs 5660.30 Cr FY 2017-18 - Rs 4457.11 Cr FY 2016-17 - Rs 3459.13 Cr	The Document is signed by Vanita Singhal, VP - Selection & Recruitment and is not certified by the Auditor, as required.

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Name of Bidder		M/s. - Quess Corp Ltd (Annexure - 3)				
S. No.	Pre-qualification requirement	Documentary evidence required	Document Submitted (YES / NO)	Page No.	Details of the Document Submitted	Remark
4	The bidder should be registered with relevant authorities required for its conduct of business.	Copy of the following documents to be submitted by the bidder:				
		PAN	YES	50	PAN - AABCI7601M	ok
		GST Registration	YES	49	GST - 29AABCI7601M1ZB	ok
		E.P.F. Registration and / or E.S.I. Registration	YES	51-53	EPF - Code No. 50000254880001099	ok
5	The bidder should be in the line of business for minimum period of 5 years. The bidder should possess experience of providing end-to-end recruitment services (in India) for equivalent similar positions. Size of such client organisation should be minimum of 3000 employee and / or annual revenue / project value of at least 500 crore	Copy of Work Order / Copy of Payment order / Engagement Letter (clearly establishing work undertaken in all 5 years) Supporting document regarding employee strength / annual revenue / project value such as client certification / webpage copy certified by Bidder	YES	55-81	FY 2014-15 - APTSL work order extension letter issued dated <u>29-05-2014</u> for "Hiring of Support Team for the composite Team" (Page No. 55-56) FY 2015-16 - Agreement between "Quess Corp Limited" and "IDBI Bank Limited" dated <u>21st Oct-15</u>. (Page No. 57-60). As per the Scope of Services under the Agreement - The vendor warrants that: 2.1.2 ii) Engage requisite number of personnel / Key personnel for rendering the services in an efficient and timely manner. 2.1.2 iii) It shall provide adequately qualified, trained and experience / Key personnel to provide uninterrupted and continued services during the period of contract. Extract of the Annual Return provided however there is no mention of IDBI's Annual Revenue or employee strength. (Page No. - 61-66) FY 2016-17, FY 2017-18 and FY 2018-19 - Service Agreement between "SBI Cards and Payment Services Private Limited" and "Quess Corp Limited" dated <u>11th Aug-16</u>. (Page No. 67-70) The service provider is engaged in the business of providing various specialized General Staffing Services to its various customers / clients. Under Clause 2.2 of the Agreement document - "This Agreement shall be in force for a period of three years from the effective date August 01, 2016." Annual Income Rs 5370 crore in FY 2017-18 and Rs 7286 cr in FY 2018-19, supported by Director's report to the members of the company. (Page No. 77) FY 2019-20 Service Agreement between "SBI Cards and Payment Services Private Limited" and "Quess Corp Limited" dated <u>18-April-19</u>. (Page No. 71-76). The service provider has represented that is engaged in the business of providing specialized manpower Services to its various customers / clients. <u>Credit Guarantee Fund Trust for Micro and Small Enterprises</u> - Tax Invoice dated <u>26-09-2019</u> - Professional fee for hiring COO (Page No. 78). Annual Income Rs 1367 cr in 2017-18, supported by Financial statements. (Page No. 79-81).	Documents in support of experience in line of recruitment business has been provided for more than 5 years. However, Supporting document regarding <u>client employee strength / annual revenue / project value</u> has been provided for 4 years only. For experience related to APTSL (FY 14-15) no such documents has been Provided. For experience related to IDBI (FY 16-17), client size is not clear from the documents provided.
6	The bidder should have a minimum of 20 full time employees (Recruitment Consultants) on its payroll in India.	Self-certificate from authorised signatory (Refer Form 4)	YES	83	List of 42 employee submitted.	The List is not as per form 4 format.

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Name of Bidder		M/s. - Quess Corp Ltd (Annexure - 3)				
S. No.	Pre-qualification requirement	Documentary evidence required	Document Submitted (YES / NO)	Page No.	Details of the Document Submitted	Remark
7	Details of Authorised Signatory	Certified copy of the extract of the resolution of their Board, authenticated by Company Secretary, authorizing an official or officials of the company or a Power of Attorney copy to submit bid(s), discuss, sign agreements /contracts with BVM.	NO	---	---	No document submitted regarding authorizing an official.

Kumar Jyoti

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Name of Bidder		M/s. - ScaleneWorks People Solutions LLP (Annexure - 4)				
S. No.	Pre-qualification requirement	Documentary evidence required	Document Submitted (YES / NO)	Page No.	Details of the Document Submitted	Remark
1	Earnest Money Deposit	Bank Draft of Rs 3,00,000 (Rs Three Lakh only) in favour of BIHAR VIKAS MISSION	YES	In Separate Envelope	DD No. - 059745, HDFC Bank Date of Issue - 13-11-2019	ok
	Affidavit	Affidavit from Authorised Signatory (Refer Enclosure 3 for affidavit format) on Rs. 100 stamp paper	NO	--	As per format - NO On Rs 100 Stamp Paper - NO	Not Provided
2	The bidder should be registered in India under the Indian Companies Act 1956 or a registered Partnership Firm or a registered Limited Liability Partnership firm (LLP) and should be operational in India for a minimum period of 5 years within last 7 years.	a) Copy of Certificate of Incorporation / registration from Registrar of Companies or appropriate authority to be attached.	YES	2	Date of Registration: 25th March 2010 LLP Identity Number: AAA-1009	ok
		b) Financial Statement / Service Tax return / GST return / Income tax return for the years in operation, certified by Auditor.	YES	3-248	FY 2014-15 - ITR-5 for AY 2015-16, page no. 218-248; including P&L Account for the FY 2014-15. FY 2015-16 - ITR-5 for AY 2016-17, page no. 187-217; including P&L Account for the FY 2015-16. FY 2016-17 - ITR-5 for AY 2017-18, page no. 136-186; including Balance Sheet as on 31st March 2017 and P&L Account for the FY 2016-17. FY 2017-18 - ITR-5 for AY 2018-19, page no. 71-135; including Balance Sheet as on 31st March 2018 and P&L Account for the FY 2017-18. FY 2018-19 - ITR-5 for AY 2019-20, page no. 3-71; including Balance Sheet as on 31st March 2019 and P&L Account for the FY 2018-19. Whether 5 years in operation in India - YES	ok
		c) Please attach details as per Format in Form 1	YES	249	As per format (Yes/No) - YES	ok
3	The bidder should have minimum annual revenue of Rupees 5 Crores from Recruitment during each of the last three declared financial years. (FY 2016-17, 2017-18, 2018-19)	Copy of audited financial results for last three declared financial years of recruitment revenue is to be attached, certified by the auditor. (Refer Form 2)	YES	250	FY 2018-19 - Rs 41.68 Cr FY 2017-18 - Rs 17.73 Cr FY 2016-17 - Rs 22.64 Cr	ok
4	The bidder should be registered with relevant authorities required for its conduct of business.	Copy of the following documents to be submitted by the bidder:				
		PAN	YES	251	PAN - ABSFS0493E	ok
		GST Registration	YES	252-253	GST - 29ABSFS0493E1ZP	ok
		E.P.F. Registration and / or E.S.I. Registration	YES	255-258	EPF - Code No. KN/44670 ESIC - Code No. 53000299370000999	ok

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Name of Bidder		M/s. - ScaleneWorks People Solutions LLP (Annexure - 4)				
S. No.	Pre-qualification requirement	Documentary evidence required	Document Submitted (YES / NO)	Page No.	Details of the Document Submitted	Remark
5	The bidder should be <u>in the line of business for minimum period of 5 years.</u> The bidder should possess experience of providing end-to-end recruitment services (in India) for equivalent similar positions. Size of such client organisation should be minimum of 3000 employee and / or annual revenue / project value of at least 500 crore	Copy of Work Order / Copy of Payment order / Engagement Letter (clearly establishing work undertaken in all 5 years) Supporting document regarding employee strength / annual revenue / project value such as client certification / webpage copy certified by Bidder	YES	--	FY 2014-15 - Purchase Order from HCL dated 25-Dec-14, 13-Dec-14 - <u>Payment for third Party Services</u> Purchase Order dated 02-Dec-2014 - Professional Services Fee - <u>Payment towards training for processors and content road map creation.</u> FY 2015-16 - Purchase Order from HCL dated 05-Jun-15 - <u>Third Party Services</u> FY 2016-17 - Purchase Order from HCL dated 02-May-16 - <u>Third Party Services</u> FY 2017-18 - Purchase Order from HCL Technologies Limited dated 12-Sept-2017 - <u>Third Party Services.</u> Mphasis Purchase Order dated 28-Nov-17 for period 01-Nov-17 to 01-May-18. PO for new Hire. FY 2018-19 - Purchase Order from Hinduja Tech Limited dated 25-09-2018, Manpower Services 57 Resources as per Annexure, Period of Service: 01-Oct-18 to 31-Mar-19. Maxim Integrated framework purchase order dated 18-10-2018 for validity start: 18-10-2018 to validity end: 31-12-2018. SAP QM consultant under staffing service Agreement. Capegemini purchase order dated 16-11-2018, level: Beginner: 0-3 years, start date: 01-12-2018, end date: 30-04-2019. Capegemini purchase order dated 17-10-2018, level: professional 3-6 years, start date: 07-09-2018 to 01-12-2018. FY 2019-20 Mphasis Purchase Order dated 28-Jun-19 for period 01-Jun-19 to 31-May-20. Mphasis Purchase Order dated 25-Jul-19 for period 17-Jul-19 to 17-Jul-20. GE India Industrial Pvt Ltd Standard purchase order dated 28-May-2019 for Talent Recruitment External at S. No. 3, 4. GE India Industrial Pvt Ltd Purchase Order dated 06-May-2019 - towards recruitment services for Year 2019.	No document submitted with the pre-qualification proposal document. However, in the CD submitted, the documents have been submitted. FY 2014-15, 2015-16, 2016-17 Documents are for third party services and payment towards training for processors and content road map creation. A page listing link of some companies has been provided, however no supporting document provided regarding client employee strength / annual revenue / project value for any of the work undertaken.
6	The bidder should have a minimum of 20 full time employees (Recruitment Consultants) on its payroll in India.	Self-certificate from authorised signatory (Refer Form 4)	YES	261	In the declaration, it is mentioned that 250 full time employees are on Bidder's payroll in India for more than 6 months, however list of only 2 employees submitted out of which 1 has worked for less than 6 months as required in form 4 in the bid.	Details of 20 employees as required in form 4, is not mentioned.

Sumar forrabh
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Name of Bidder		M/s. - ScaleneWorks People Solutions LLP (Annexure - 4)				
S. No.	Pre-qualification requirement	Documentary evidence required	Document Submitted (YES / NO)	Page No.	Details of the Document Submitted	Remark
7	Details of Authorised Signatory	Certified copy of the extract of the resolution of their Board, authenticated by Company Secretary, authorizing an official or officials of the company or a Power of Attorney copy to submit bid(s), discuss, sign agreements /contracts with BVM.	YES	262	Auhtorization letter from CEO.	ok

